



2016 SMP/SHIP National Training: CMS CPI Update





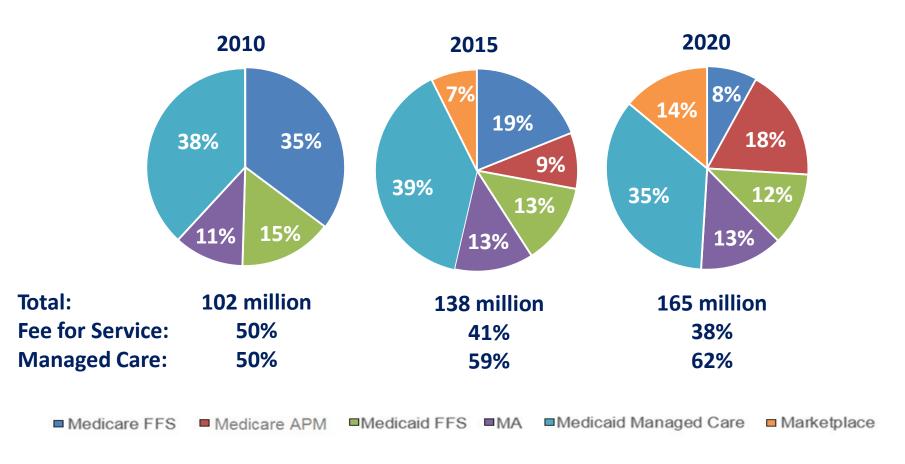


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August 4, 2016

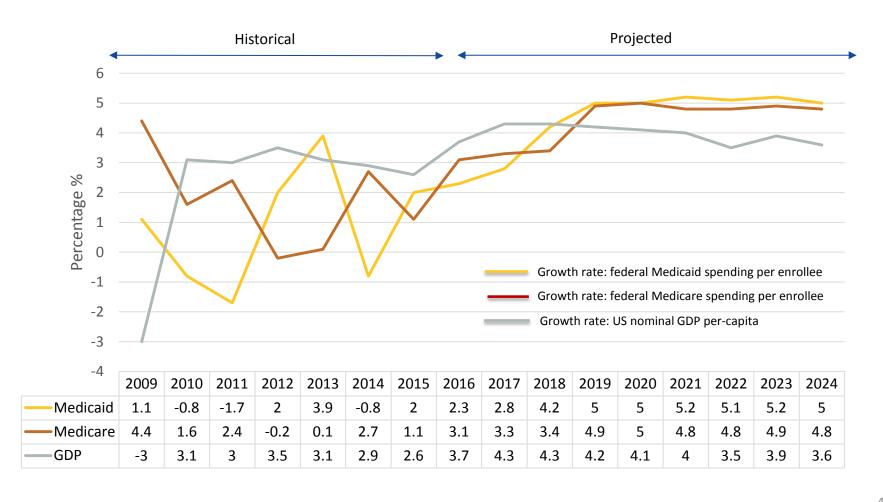
Size and Scope of CMS Responsibilities

- CMS is the largest purchaser of health care in the world; with approximately \$802.9 billion per year in total expenses
- Medicare, Medicaid, and the Children's Health Insurance Program (CHIP) provide health care for one in four Americans or health care coverage to roughly 107 million beneficiaries
- CMS processes more than one billion Medicare claims annually, and answers about 75 million inquiries annually
- CMS ensures the safety and quality of medical facilities, and maintains the largest collection of healthcare data in the United States

Changing Face of CMS Consumer: Program Enrollment 2010, 2015, 2020

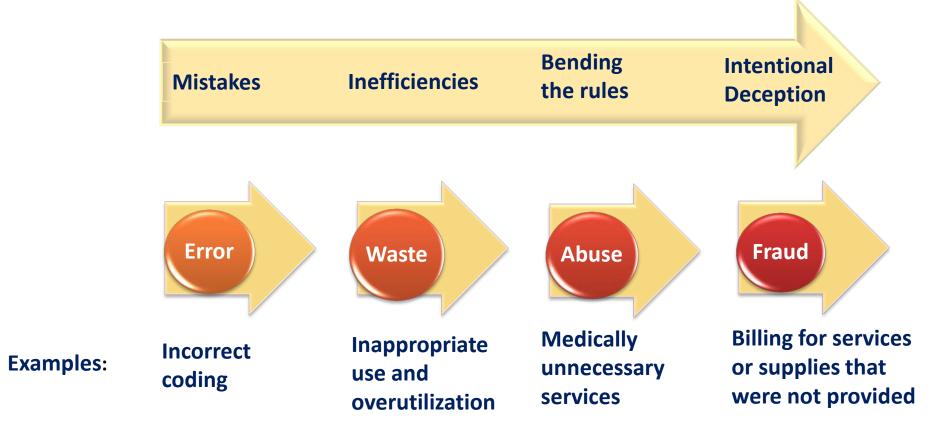


Medicare and Medicaid Spending

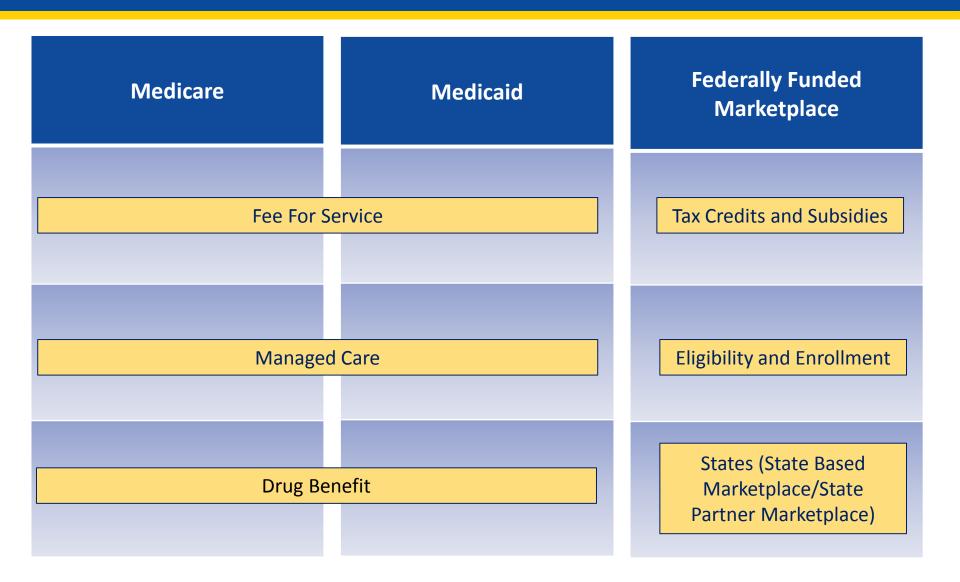


Spectrum of Payment Accuracy Issues

Payment accuracy encompasses a range of activities to target the causes of improper and fraudulent payments:



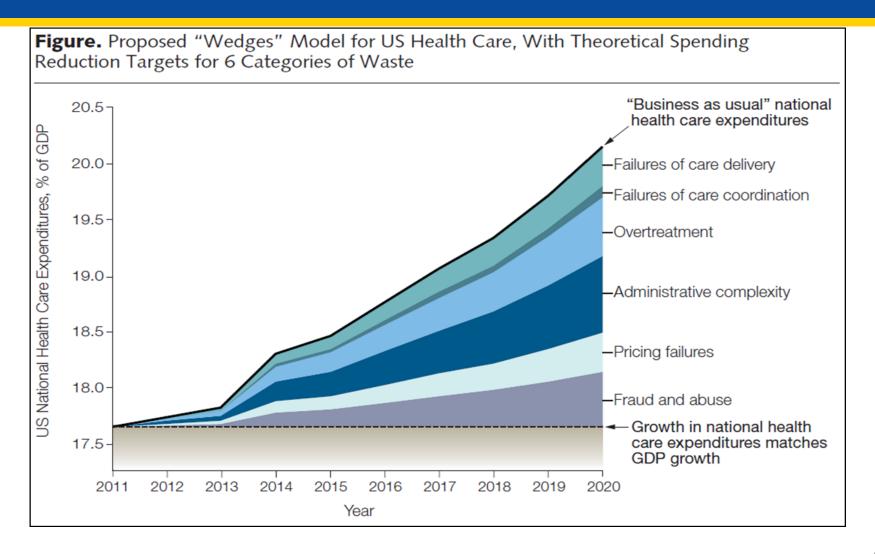
Program Oversight



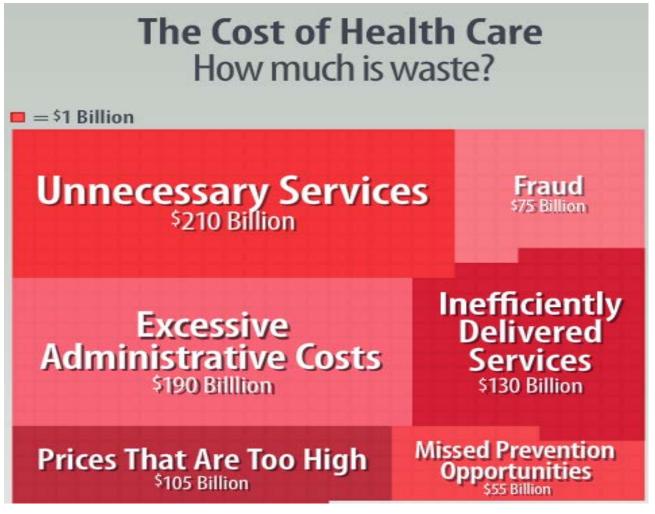
Scope of Issues

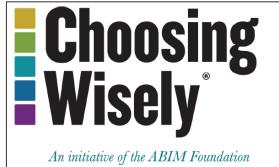
- Waste alone may account for 30% of overall health care costs
- The Institute of Medicine estimates that the U.S. health care system loses about \$765 billion/year.
 - \$210B: unnecessary services
 - \$130B: inefficiently delivered services
 - \$190B: administrative costs
 - \$105B: excessive prices
 - \$75B: fraud

Scope of Cost Inefficiencies



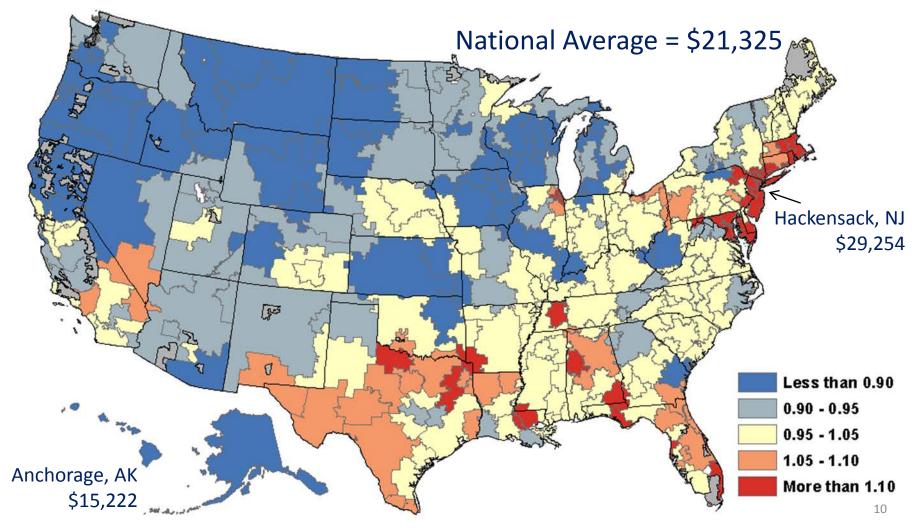
Industry-wide Efforts to Control Costs



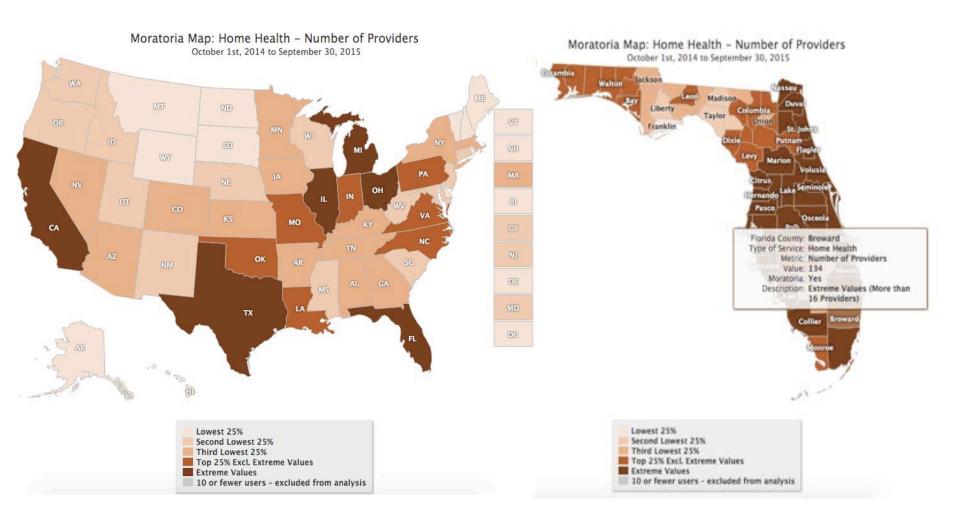


Geographic Variation in Cost

MS-DRG 470: Hip/Knee Replacement Episode Cost



Provider Market Saturation: Home Health



Billing and Documentation

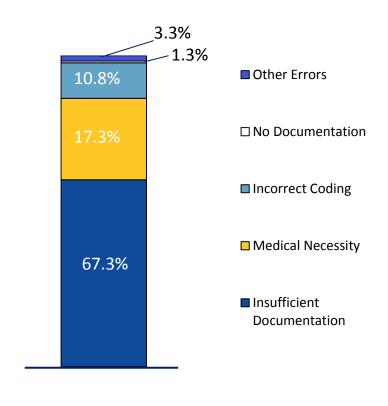
- Documentation and billing are key determinants of health care cost but are not performed well by many physicians
- Numerous studies have found discordance between medical record documentation and billing such that documentation frequently fails to support the magnitude of billing
- Billing level does not precisely correlate with diagnoses in the clinical record
- Even the severity of patient presentation has been found to only moderately correlate with billing

Medicare Improper Payment Rate

Medicare FFS improper payment rate (%)

Fiscal Year	Improper Payment Amount (billions)	Actual Rate	Target Rate
2010	\$29.7	9.1%	9.5%
2011	\$28.8	8.6%	8.5%
2012	\$29.6	8.5%	5.4%
2013	\$36.0	10.1%	8.3%
2014	\$45.8	12.7%	9.9%
2015	\$43.3	12.1%	11.5%

Cause of improper payment



Incentive-Driven Behavior

- Incentives embedded in the fee-for-service payment structure can be motivating factors for waste/abuse as well
- There is increasing evidence that economic thinking impacts health care utilization
 - Studies have evaluated the use of various discretionary diagnostics and found a statistical association between physician ownership of imaging equipment and use of testing
 - Correlation holds even for physicians within the same specialty and after risk-adjusting patients

Physician-Driven Fraud (Medicaid)

Examples

- Impossible utilization (e.g., provision of services for > 24 hours/day)
- Billing for services not provided (e.g., abortions in non-pregnant women)
- Unnecessary procedures (e.g., unneeded cataract operations)
- Unlikely diagnoses
- Up-coding

"Explanation"

- Patient welfare
- Autonomy of medical decisionmaking
- Inconsistency in requirements between public and private payers
- Overcharging to "get what they deserved"
- Government bureaucracy

Strategies to Lower Cost

Decision-making

- Network Control and Enrollment Requirements
- Payment and Coverage Policy
- Utilization Management
- Prior Authorization
- Education
- Data Transparency and Sharing
- Clinical Standards and Evidence-Based-Medicine (EBM)
- Case Management

Payment

- Pricing
- Payment Policy (e.g., bundling)
- Payment Processing
- Pre- and Post-Payment Review or Audit
- Investigation
- Administrative Authorities (e.g., payment suspension)
- Law Enforcement Collaboration

Provider Focused Data

Medicare FFS: Comparative billing reports



Comparative Billing Report

April 29, 2014

Table 2: Statistical Comparison of Percentage of Beneficiaries by Modifier Type For You, Your State, and the Nation July 1, 2013 - December 31, 2013

Organization Name Full Name 123 Street Lane Suite 4000 Anytown, XX 555554444 Dear Medicare Provider:

The Centers for Medicare & Medicaid manage Medicare resources. In an effort services firm in Arlington, VA, to dev providers on their billing or referral pa their state and the nation. As CBRs are for your information.

Attached is a CBR that is designed to referring the same services in your stat tool which may assist you in identifyin CBR, or if you want to change the way via:

- Calling the Toll Free Number, 1 Sending an email to cbrsupport@
- Visiting the website at http://w

Modifier Type	Your Percentage of Beneficiaries	Your State's Percentage of Beneficiaries	Comparison with Your State's Average	National Percentage of Beneficiaries	Comparison with the National Average
KS and KX	5%	7%	Does Not Exceed	4%	Higher
KX	51%	34%	Significantly Higher	37%	Significantly Higher

A chi-square test was used in this analysis, alpha=0.05.

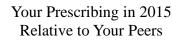
Table 3: Statistical Comparison of Average Allowed Services per Beneficiary Rendered by You, Your State, and the Nation July 1, 2013 - December 31, 2013

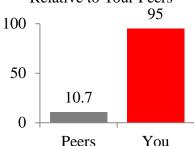
HCPCS Code and Modifier	Your Average Services per Beneficiary	Your State's Average Services per Beneficiary	Comparison with Your State's Average	National Average Services per Beneficiary	Comparison with the National Average
A4253 KS	1.85	3.02	Does Not Exceed	3.69	Does Not Exceed
A4253 KX	6.28	5.14	Significantly Higher	7.34	Does Not Exceed
A4259 KS	1.23	1.49	Does Not Exceed	1.87	Does Not Exceed
A4259 KX	3.12	2.17	Significantly Higher	3.58	Does Not Exceed

A t-test was used in this analysis, alpha=0.05

Part D Prescriber Data:

Categories	Total Treatments	30-Day Equivalent	Unique Beneficiary Count
Your Values in 2015 (to date*)	95	102	24
Average of Your Peers in 2015 (to date*)	10.7	14.2	3.6

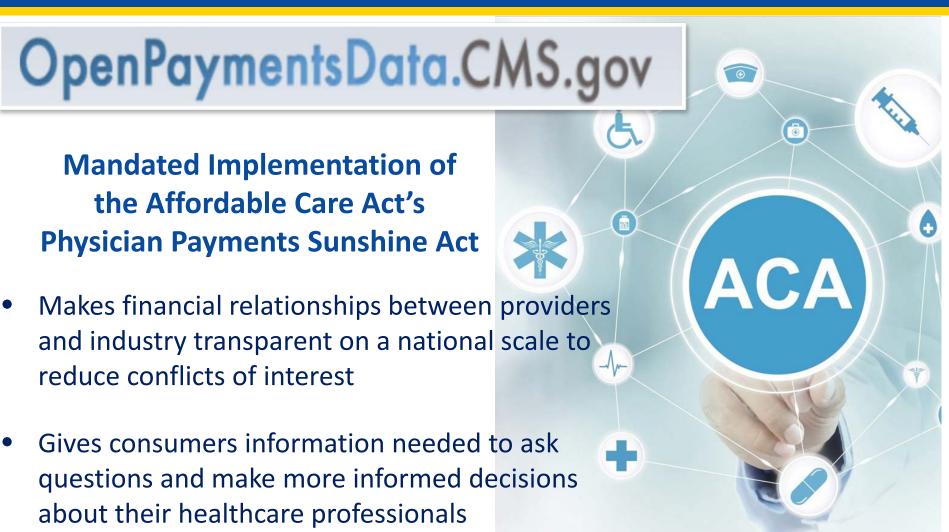




General Medicare Data Releases

May 2013 April 2015 Oct 2015 April 2014 Dec 2015 Hospital Physician & DME and POS Home Health Part D Other Inpatient & Prescriber Agency Outpatient Supplier* • 3,000+ Hospitals • 880,000+ NPIs • 1+ million NPIs • 385,000+ NPIs • 11,000+ HHAs • 23+ million • 150,000+ • 9+ million • 1.9 million • 100,000+ records records records records records • \$62 billion in • \$90 billion in • \$103 billion in • \$11 billion in • \$18 billion in Medicare Medicare prescription Medicare Medicare drugs and payments payments payments payments supplies paid under the Part D program

Open Payments: A National Transparency Program



Open Payments Summary Data



Total Records Published

15.71 Million

- Simple search tool to review data
- Data Explorer to search for, filter and export full data sets
- Download the entire database for analysis in external tools
- Application Program Interface (API) to pull data directly



Total Companies Making Payments

1,617



Total Physicians

with Payment Records

683,000



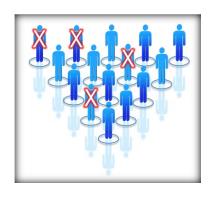
Total Teaching Hospitals

with Payment Records

1,143

Summary Impact of Current Programs

Program Integrity Savings



cMS deactivated **543,163**providers and suppliers and
revoked **34,888 providers and**suppliers since March 2011



About **\$2.4 billion**was or will be
prevented in payment
to the revoked
providers since 2011



cMS saved >\$25
billion through
recoveries and
prepayment denials
since 2011

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